

MPA Specialist Seminar How to Grow A Publishing Company.

7th & 14th November 2017, 9.30am – 5.20pm

De Morgan House, 57-58 Russell Square, Bloomsbury, London WC1B 4HS and
KX8-02 (Small Boardroom) MPA, Two Pancras Square, King's Cross N1C 4AG



<p>DAY 1:</p> <ul style="list-style-type: none">• The Team - How to Recruit the Best• The Talent - How to Acquire, Nurture & Keep It• The Business - Which Systems? DIY or Outsource?• The Money - Grants, Funding and JVs <p>Day 2:</p> <ul style="list-style-type: none">• Networking - The Importance of Networking• How to Find a Sub-publisher & Other International Options• The Experts - Who and How to Choose?• The Pitch - Knock it Out Of The Park• Success! - How We Made It	<p>Costs:</p> <p>MPA Members & PRSfM Staff: £85.00 + VAT per day or £160.00 + VAT for both days.</p> <p>AIM, BASCA, BPI, MMF, MPG members: £120.00 + VAT per day or £230 + VAT for two days</p> <p>All Others: £145.00 + VAT per day or £280 + VAT for two days</p> <p>Prices include a sandwich lunch and refreshments.</p>
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Please complete and return the booking form to ashling.pickett@mpagroup.com. Numbers are limited so early booking is recommended.

Contact Name: _____ Company: _____

I would like to reserve ____ places for the following personnel:

Name: _____ Position: _____

Email: _____ Dietary Requirements: _____

Name: _____ Position: _____

Email: _____ Dietary Requirements: _____

Membership:

Please tick as appropriate: MPA Member PRS For Music Staff ISM AIM BASCA BPI MMF MPG The MU SMIA Self Employed/ Student Other

*For members of organizations other than the MPA, please provide proof on submission of your form.

I enclose a cheque for £_____ made payable to 'Music Publishers Association Ltd' I can confirm that a BACS payment for £_____ will be credited into the MPA account on _____

(Please make payments to Acc: 07528531, Sort: 18-00-02, Acc Name: Music Publishers Association Ltd)

Contact Name: _____ Company: _____

Invoice Address: _____

Terms & Conditions:

1. Bookings can only be confirmed on receipt of a completed application form, accompanied by a cheque or by notification of a secure BACS payment. A receipted invoice will be sent to the named contact after the booking has been confirmed. If the booking cannot be confirmed your cheque will be returned, or BACS payment reimbursed.
2. Once the booking has been confirmed, those personnel for whom the booking has been made will be contacted separately with full details of the event.
3. No refunds can be made in connection with this event once your booking has been accepted and confirmed